



Wednesday, March 17, 2004

Location: Holiday Inn Downtown
1450 Glenarm Place
Denver, CO
(303) 573-1450

Speaker: Roy Becker

Times: 5:30 p.m. Social Hour
6:30 p.m. Dinner
7:15 p.m. Program

Cost: \$25 Members with reservations
\$28 Guests and
Members without reservations
\$17 One or two students with
reservations

Menu

Florentine Beef Roulade

or

Pasta Primavera

For reservations for the dinner meeting please:

- call Brian Bedford (720) 480-3693 or,
- email b.bedford@att.net.

(Note: When you email Brian about your reservation please include the word IMA in the subject line, so your message is not discarded as spam; do not put quotes around IMA.)

Reservations not made by the Sunday before the meeting will be charged \$28. Please spell out last name & your company when calling.

Cancellations:

To cancel a reservation, please call Brian at (720) 480-3693 at least 48 hours **prior** to the meeting. If you do not cancel, you will be billed for the meeting.

Directions:

The Holiday Inn Downtown is located at the Corner of 14th Street and Glenarm Place.



March Speaker

ROY BECKER

Providing Safe Navigation in International Trade

Keeping your CFO off your back -- How to choose the right method of payment for International Trade. How can a buyer and seller be protected in an international transaction? Find out how to mitigate the risks.

Roy Becker has over 30 years experience working in the international departments of several major banks. During that time he has assisted many importers and exporters with the intricate banking needs associated with international trade.

After 34 years in the corporate world, Roy made the decision to take his experience beyond banking to many others across the country as a corporate trainer, consultant and publisher. He now trains and consults companies how to reduce the financial risk and improve cash flow for their international transactions.

Roy serves as adjunct faculty in the International MBA programs at the University of Denver and University of Colorado – Denver. He is a frequent speaker at workshops and seminars at the World Trade Center Denver, The Center for Financial Training Western States, and as a guest lecturer at area Universities. He serves as the Treasurer of the Rocky Mountain District Export Council. He is a member of Toastmasters International and has earned the Advanced Toastmaster Gold Award.

Roy has authored and self-published a book, "A Banker's Insight on International Trade: Tips, Techniques and Tales from Practical Experience." The book contains 52 short stories based on real life situations that companies have experienced in international trade.

In a consulting role, Roy recently worked nine weeks in London in 2002 assisting in the merger of two British companies with a Moscow company. He has provided expert witness services in several legal cases. He also helped a California company locate a bank to participate in a complicated structure of a letter of credit transaction.



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***IMA Student Night
Holiday Inn Downtown, Denver
February 18, 2004***

If you were at the Holiday Inn Downtown for the Annual Student Night in February, you are aware that it was well attended by an enthusiastic crowd of students and by our supportive group of corporate sponsors and members! Anyone who missed this annual event should plan to attend next year.

The group of over 100 attendees was well balanced with 50% students and 50% sponsors or members. Students came to the meeting early to attend workshops on Interviewing Tips and Resume Critique. The workshops were ably presented by 3 team leaders and their assistants: Lori Nelson from Ehrhardt Keefe Steiner & Hottman (CPA firm); Michelle Sivigny of Ajilon Finance (staffing service) and Barb Girdlestone of Accountemps (a division of Robert Half) and Paula Frazer of Kelly Financial Resources. The students hailed from a variety of Colorado and Wyoming campuses:

College America (Ft Collins)
Colorado State University (Ft Collins)
Metropolitan State College of Denver
Regis University
University of Colorado Denver
University of Northern Colorado
University of Wyoming

The workshops were followed by a new/prospective member orientation that was hosted by President Lou Sillstrop and Cynthia Berglund, our CMA/CFM coordinator. They shared information about the benefits of membership. Cynthia explained the recently announced changes to the national certification program as well as the terrific support the Denver-Centennial Chapter provides to those pursuing certification. Our chapter has organized study groups available for the different exam parts, tutoring, peer support and free or discounted study materials for Lambers, Micromash and Gleim. Please contact Cynthia at cberglund@arcadis-us.com if you need further information on CMA/CFM.

The regular portion of the meeting started with an hour of networking and cocktails followed by dinner. After dinner, the winners of the 2004 IMA Scholarships were announced (see accompanying photo). Below is a list of the winners:

Tandy Hill \$800 (Metro)
Sylvia Tanner \$600 (Metro)
Debra Petersen \$400 (CSU)
Cheri Lyn Yoshioka \$400 (UNC)
Ezinne Ama \$400 (UNC)
Renee Hiser (Metro)

Our speakers (see photo) easily kept the attention of the audience with topics ranging from what new grads should expect for salaries and entry level positions, the age-old dilemma of choosing between a career in public accounting or private industry, and whether it is worth the extra effort to become certified. The 3 speakers were: Amy Duclos, Founder of Colorado Corporate Search; Victoria Marschner of Clifton Gunderson; and Courtney Cowgill of Oceanic Exploration. All of them clearly communicated how the choices we make to pursue certain studies and certifications impact future salary levels, range of career choices and our ability to adapt to changing job markets and skill set requirements.

For more photos of the students from each campus, please visit our chapter website at www.denverima.org.



Scholarship Award Winners
(l-r): Linda, Sylvia Tanner, Debra Petersen, Cheri Yoshioka, Ezinne Ama, Renee Hiser (Tandy Hill not pictured)

Student Night Photos

Speakers

(l-r): Amy Duclos, Courtney Cowgill, Victoria Marschner



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THANKS FROM LINDA HENDRIX

My heartfelt thanks to all those volunteers on the Student Night committee who helped make this evening a success:

Robin Schneider - Program creation and reproduction

Mike Westcott - Coordinator of Corporate Sponsors and Workshop Leaders

Sioux Wells - Speaker recruitment, Head of student reservations

Sengchoy Jones - Volunteer coordinator, registration desk supervision

Rhonda Magee - graphics, nametags, table cards, certificates

Sylvia Tanner - campus liaison, registration desk assistance

Professors - from colleges across Colorado/Wyoming who helped spread the word on campuses for both the Scholarship Awards and Student Night attendance

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The Colorado Treasury Management Association 2004 Rocky Mountain Treasury & ACH Summit

More than 275 people from Colorado and the Rocky Mountain Region are expected to attend, including corporate cash and treasury managers, accounting and finance professionals, ACH operations managers, financial service providers, educators and financial institution operations personnel.

The theme of this year's Summit is **Professional Peaks: Changing Needs, Constant Values**. The Summit offers dynamic sessions that feature state-of-the-art technology, cutting-edge techniques, developing trends, plus hot new products, services and resources. The event also provides several opportunities for learning and idea-sharing with other accounting, finance, payment and treasury professionals.

In this education-packed one-day format, the Summit will feature 20 breakout sessions on a diverse selection of topics in the areas of Fraud, ACH, Innovations and our newest track, Accounting & Finance. In addition, the Treasury Fundamentals track will review the core knowledge required for the new expanded Body of Knowledge required starting in 2004 for the CTP (Certified Treasury Professional). Summit sponsors will be on hand throughout the day to provide information and demonstration on the latest products and services designed to enhance your business operations.

The opening session will be led by NACHA executive Bill Nelson who will provide "An Informative Look at the ACH Network". Mr. Nelson will also make a more detailed presentation at a special, limited seating, hosted pre-conference "Breakfast with NACHA".

At lunch our keynote speaker will be Catherine Crier of Court TV fame. Ms. Crier's topic is **"Evolution or Revolution? How the 2004 Campaign Will Affect America's Future."**

Your Summit experience will conclude with an informal social hour. We encourage you to wrap-up your day with good conversation, refreshments and door prizes. We look forward to seeing you!

For further information, go to our website at www.CTMA.org and click on the Summit tab, or contact Karin Petro at KARIN.PETRO@usbank.com.

DENVER-CENTENNIAL CHAPTER MEMBERSHIP/ATTENDANCE DRIVE CONTEST

Starting January 1, 2004 and continuing through May 31, 2004, the Board of Directors is sponsoring a membership and attendance drive.

The chapter member with the most guests during these months AND the member sponsoring the most new members will each receive a \$50.00 Gift Certificate to a Denver restaurant. (Not a fast food chain.)

To facilitate your participation we ask that you make three phone calls each month inviting a guest or someone who might be interested in joining our organization. These calls work on the same theory as the Kevin Bacon Game. If you are not familiar with that game let me explain. The theory is that everyone in the world is only 6 degrees removed from everyone else. The actor Kevin Bacon, (currently starring in the movie "Mystic River") is used as an example. If, for example, I know "Kerry", Kerry's cousin is Linda; Linda is a hairdresser in LA. Linda is the stylist for Meryl Streep, who starred in the "The River Wild" with Bacon.

If you don't know someone who wants to attend a meeting or join, maybe you are only 1 or 2 or 3 degrees of separation from someone who does. Maybe six, but we think that three calls will do it.

THREE CALLS A MONTH could win you a dinner certificate!

DENVER - CENTENNIAL CHAPTER 2003-2004

OFFICERS AND DIRECTORS

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	<i>Gene Robbins</i>	303-973-2523 (H)	crob199727@aol.com

2004 Dinner Meeting Dates

Wednesday March 17th, 2004
 Wednesday April 21st, 2004
 Wednesday May 19th, 2004
 Wednesday June 16th, 2004
 Wednesday July, 14th, 2004
PICNIC on Saturday August 21st, 2004
 Wednesday September 15th, 2004
 Wednesday October 13th, 2004
 Wednesday November 17th, 2004
 December (no meeting)

2004 Board Meeting Dates

Wednesday March 24th, 2004
 Wednesday April 28th, 2004
 Wednesday May 26th, 2004
 Wednesday June 23rd, 2004
 Wednesday July 21st, 2004
 Wednesday August 25th, 2004
 Wednesday September 22nd, 2004
 Wednesday October 20th, 2004
 Wednesday November 24th, 2004
 Wednesday December 16th, 2004

IMA Denver - Centennial Chapter
c/o Lou Sillstrop
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**Denver - Centennial Chapter
March 2004 Newsletter**

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